

Key Points of Q3 Results

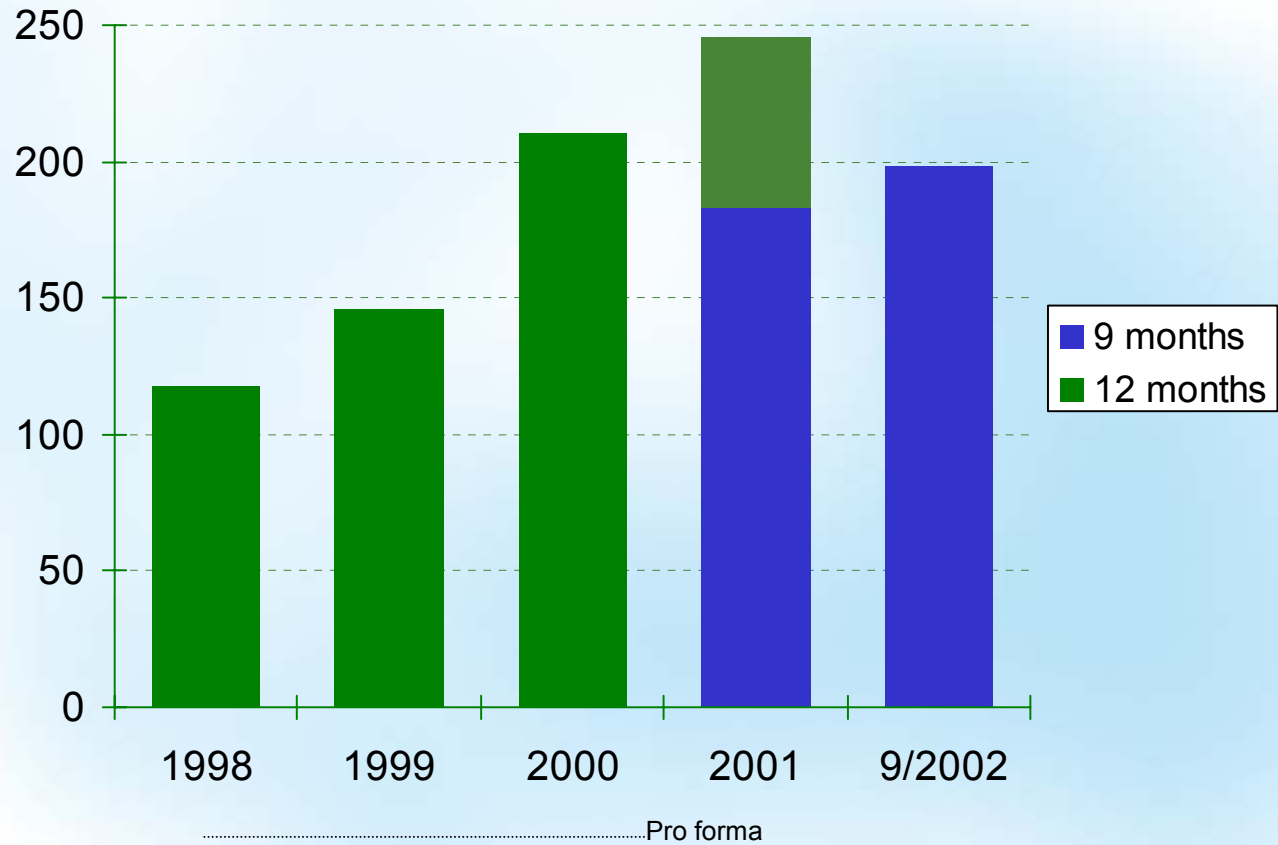
- Growth in net sales 13.7% (year on year)
 - sales resources were strengthened early in the year
 - large damage repair assignments
 - minor company acquisitions in line with the strategy
- Efficiency of production improved, gross profit margin 21.9% \Rightarrow 22.6% (year on year)
- Result of property maintenance improved significantly compared to H102

Q3 key figures

	Q302	Q102-Q302
Net sales, EUR million	70.3	198.3
Gross profit, EUR million	15.9	38.1
Gross profit margin, %	22.6	19.2
Operating profit, EUR million	10.9	21.0
Operating margin, %	15.5	10.6

Net Sales

EUR million

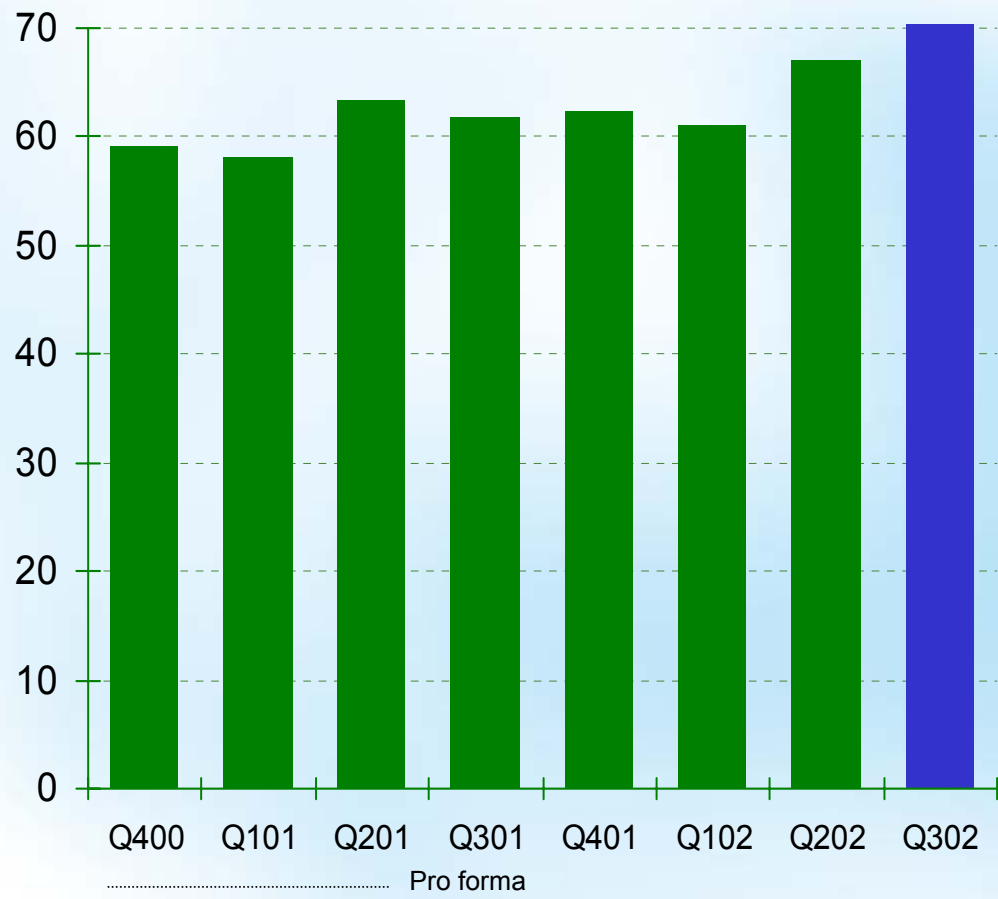


Net Sales by Division

EUR million	1-9/2002	Pro forma 1-9/2001	Change %
Environmental Services	90.5	84.1	7.6
Property Services	64.9	59.6	9.0
Industrial Services	42.9	39.5	8.4
Total	198.3	183.3	8.2

Net Sales by Quarter

EUR million



Gross Profit and Gross Profit Margin Quarterly Figures

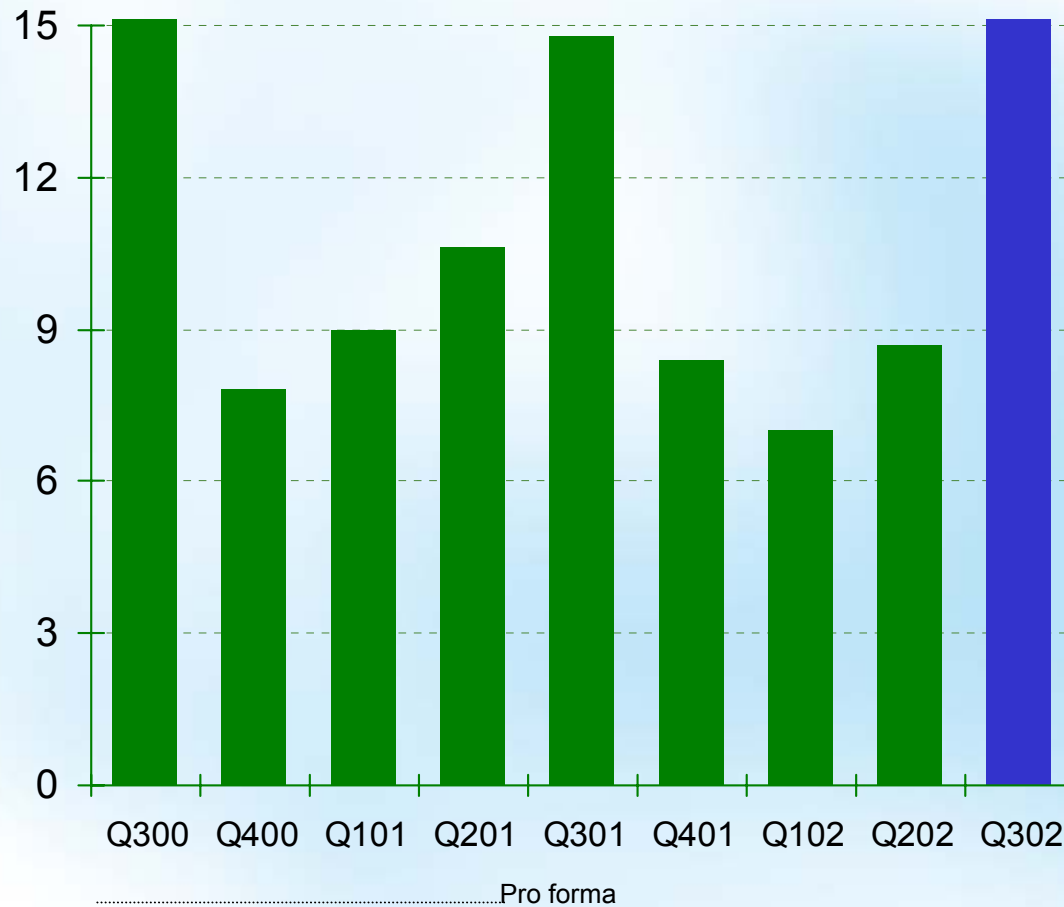
	Q302	Q202	Q102	Q401	Pro forma	Q301	Q201	Q101
Gross profit, EUR million	15.9	12.6	9.7	10.3	13.5	10.6	9.5	
Gross profit margin, %	22.6	18.8	15.8	16.5	21.9	16.8	16.3	

Earnings by Division

EUR million	1-9/2002	Pro forma 1-9/2001	Change %
Environmental Services	12.1	10.9	10.9
Property Services	4.5	6.0	-24.1
Industrial Services	4.4	4.2	4.9
Operatig profit	21.0 *	21.1	-0.2
%	10.6	11.5	

* Includes one-off costs caused by changing of operating name (appr. EUR 1.5 million)

Operating Margin by Quarter



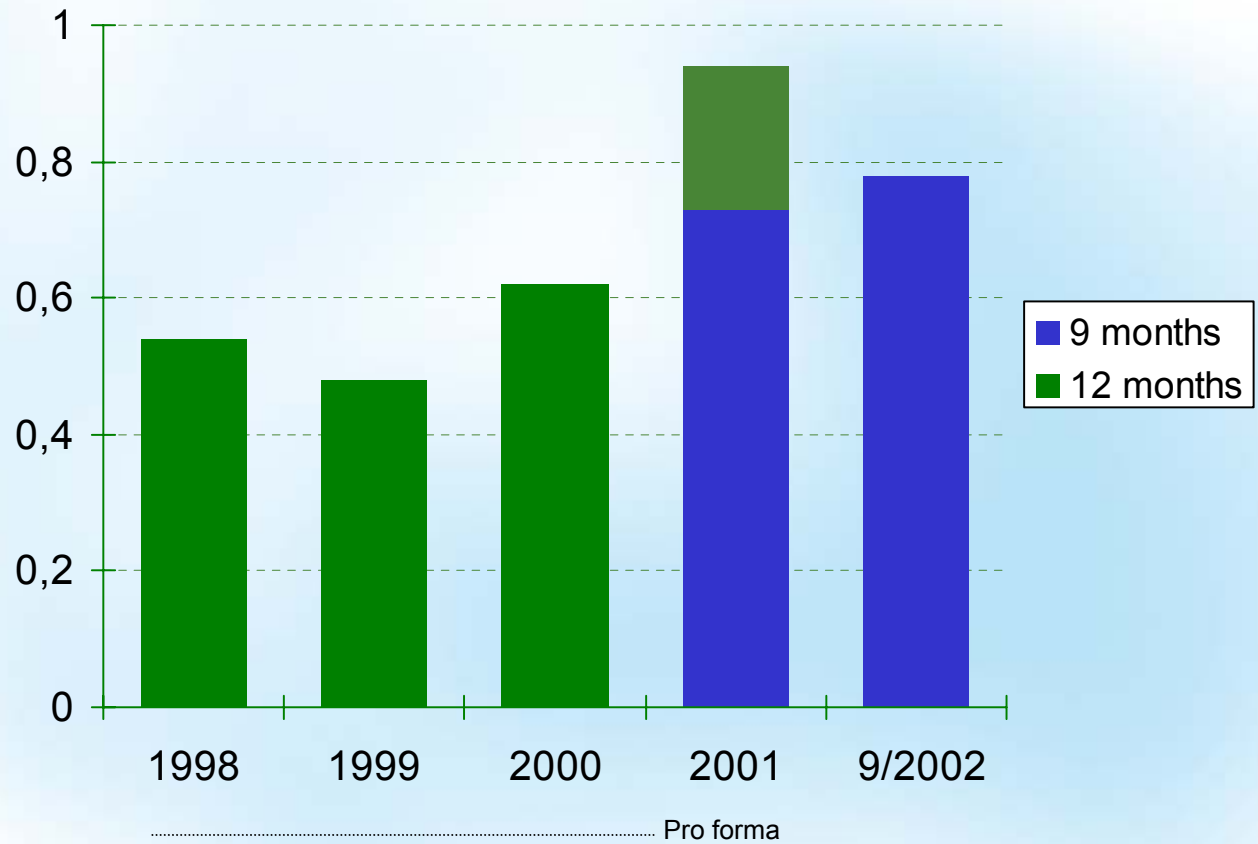
Operating Margin by Division Quarterly Figures

%	Q302	Q202	Q102	Q401	Pro forma		
					Q301	Q201	Q101
Environmental Services	17.0	12.2	10.5	8.9	14.7	11.6	12.8
Property Services	12.4	2.7	5.8	8.4	15.2	6.8	8.0
Industrial Services	16.8	10.2	0.9	7.2	14.4	13.7	2.0
Lassila & Tikanoja	15.5	8.7	7.0	8.4	14.8	10.6	9.0

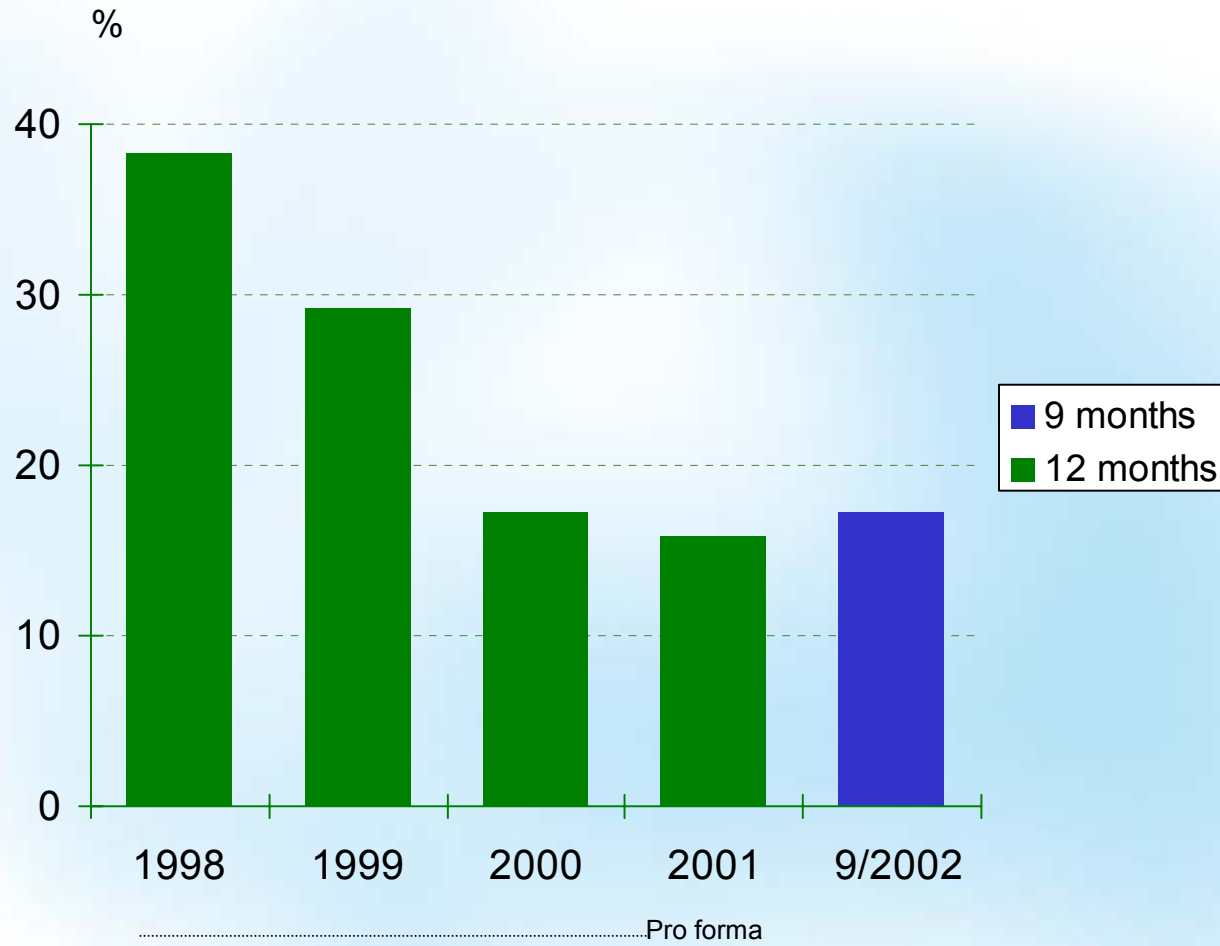
Key figures

	9/2002	Pro forma 9/2001	Pro forma 12/ 2001
Earnings/share, EUR	0.78	0.73	0.94
Cash flow from operations/share, EUR	1.64	1.58	2.57
Return on equity, % (ROE)	20.4	20.7	19.5
Return on invested capital, % (ROI)	17.2	16.8	15.9
Equity ratio, %	39.1	36.6	38.1
Gearing, %	91.6	109.8	91.9
Gross investments, EUR million	22.7	8.5	14.8
Depreciation, EUR million	16.4	16.5	22.0
Average personnel converted to full-time	3,857	3,676	3,676

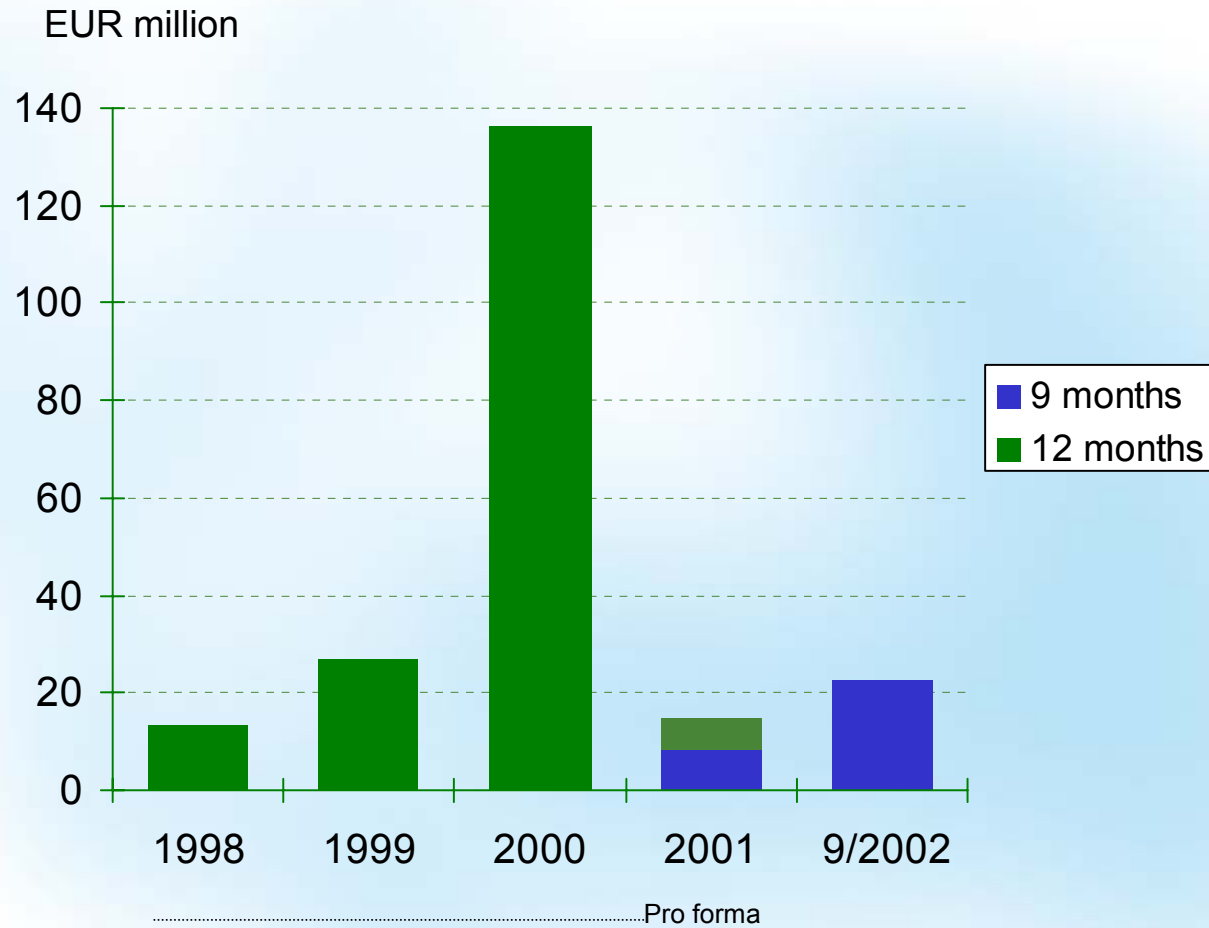
Earnings per share



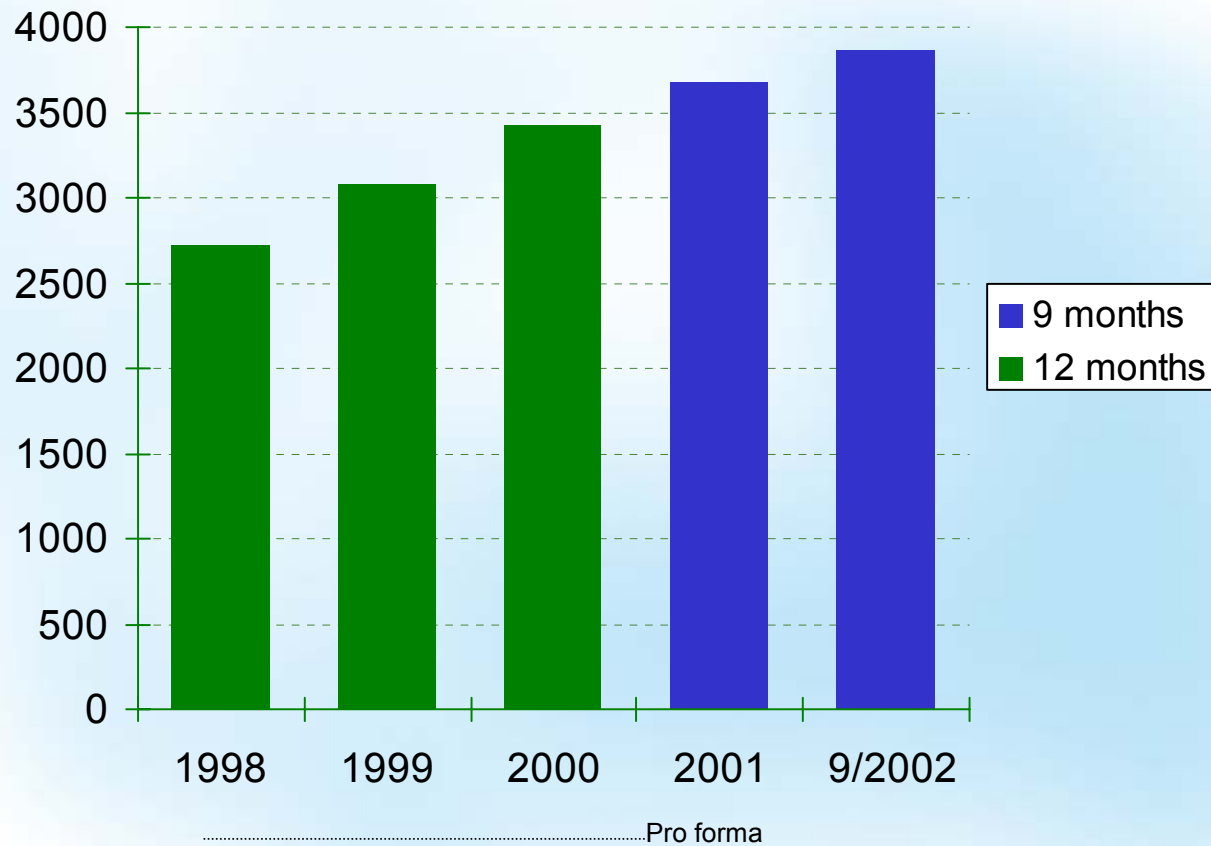
ROI



Investments



Average personnel Converted to full-time



Prospects for the rest of the year

- Net sales are expected to keep growing in the fourth quarter. The growth for the entire year will be at the current 8% level.
- Performance for the entire year is expected to be on the same level as in 2001, though slightly better.